

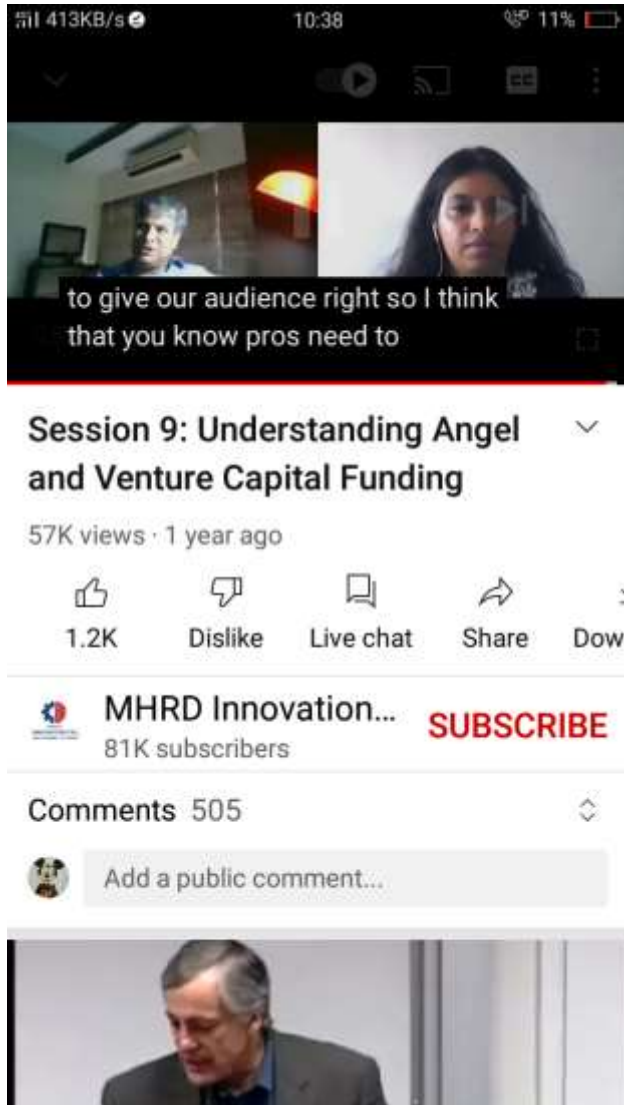
Understanding Angel and Venture Capital Funding 8th May,2020

MHRD, IIC and AICTE hosted another session that featured the topic 'Understanding Angel and venture capital funding'. The speaker of the session was Mr Sushanto Mitra (CEO, Lead Angels Pvt. Ltd.)

The session commenced with the first question that Ms. Kruti asked Mr. Sushanto ``What is the good time for people to go out and raise money to begin startups?". Then he answered that whenever it is available one need not consider valuation. But as time passes by, from there investors need to worry about valuation. It's very difficult for companies to raise money, especially at the early stage of start-ups. But for raising money for startups, companies need to wait for a better time. Secondly, she asked the difference between businesses and start-ups ? Then he stated that every start-up is a business and not every business is a start-up. Start-up is a subset of business. Start-ups are businesses that scale very rapidly. From every hundred startup, only two startups are able to survive in the first 5 years. Then she questions the funding of the loan. Then, he answered that for a business to keep growing,they have to keep raising more capital and they have to keep going back to angel networks for the same. She asked many other questions as well and he managed to answer all the questions. Another question asked by her was related to the source of financials at the time of uncertainty. He also stated that fundraising is not an easy process.

Last but not the Least, the session was again very beautifully conducted. The session was informative, valuable, stupendous and inspiring for all the students.It gave an opportunity to

the students to enhance their knowledge in a better way.



Link to the above session. https://youtu.be/rGZoW_ztyRM

Following IIC members attended the above session of Leadership talk series:

Faculty Member:

1. Dr. Kusha Tiwari (Convenor)
2. Mr. Sushil Kumar
3. Mr. Rahul Tomar
4. Dr. Anuj Kumar
5. Mr. Vivekanand Nartam Motiram

Student Member:

- 1 Anshaj Gupta

- 2 Harshit Arora
- 3 Ritik Saini
- 4 Dhruv Kaushik
- 5 Tanihsa Dixit
- 6 Deepak
- 7 Mansi Chaudhary
- 8 Vignesh
- 9 Himanshu Goel
- 10 Versha Verma
- 11 Anjali Verma
- 12 Mahima Sharma
- 13 Anisha Arora
- 14 Mohit khasa
- 15 Srradha Garolia